

## **CORESense Online Seminar**

# Driving Sales and Customer Loyalty with Visual Product Customization



Mark Sieglaf Vice President, C&N Manufacturing Head of Ecommerce, everythingsummercamp.com



Dan Ostroff Founder & CEO, Doogma



Hosted by Chris Martin President, CORESense



## **About CORESense?**

## **Stability**

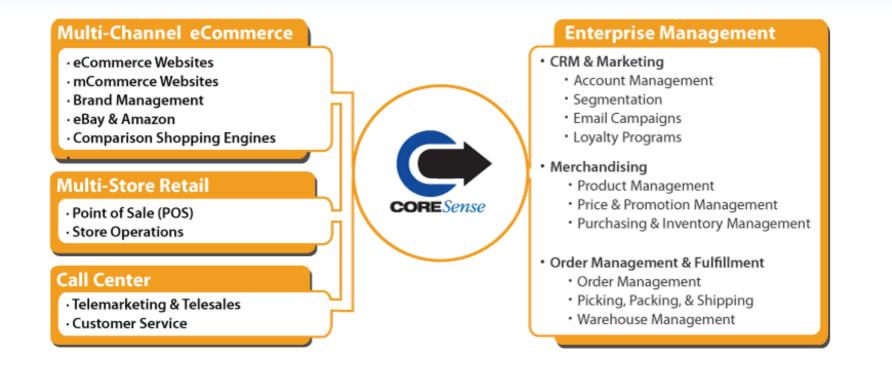
- Founded in 2001 as the pioneer in Cloud-based Multi-Channel Retail Management Solutions
- Part of the Friedman Operating Group, a wholly-owned subsidiary of Constellation Software, Inc.
- + Stability plus personalized service
- + Long term, mutually profitable relationships

## Performance

- + Award Winning All-In-One Solution that help increase sales and reduce costs
- + Combined with US-based Expertise, Services & Support
- Provides a competitive advantage to emerging and established retailers, manufacturers, distributors and wholesalers



# **CORESense is the Answer!**



## **Cloud-based**

### **End to End Functionality**

**Professionally Implemented and Supported** 



## Leading companies supported by **CORESense**



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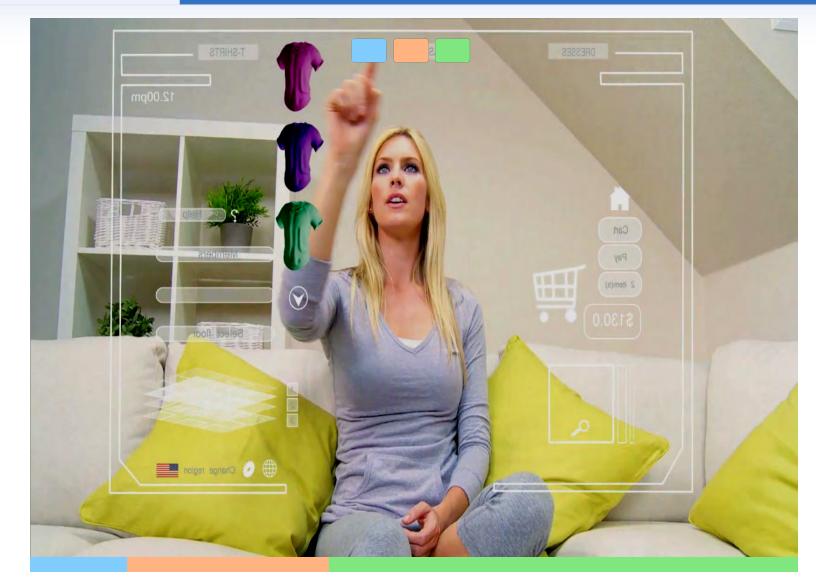
**Strictly Confidential** 

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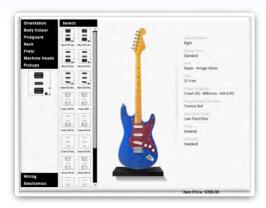
# **Doogma: Design Your Own**



### Presented By: Dan Ostroff, Dan@Doogma.com, O (650) 251 4078



# Doogma – Engaging Users, Selling More



### CREATE YOUR OWN



### **BUNDLE PRODUCTS**



### SHARE SOCIALLY



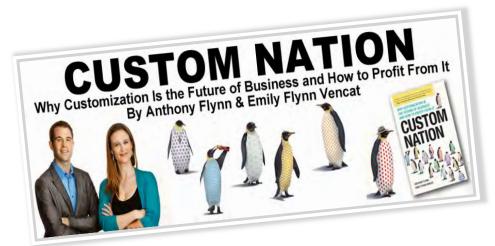
### DESIGN ON MOBILE



"Customization isn't just a trend...It's the new way Americans are going to do business..."

**Anthony Flynn**, Author of Custom Nation "Incorporating customization into your product strategy will enhance current customer relationships and attract new customers..."

**JP Gowender**, Forrester







# Who's doing it?





# Who's doing it with the Doogma Designer™?





# **Some Of Our Live Designers:**

- + <u>http://www.everythingsummercamp.com/customized-trunks-create-your-own-footlocker</u>
- + <u>http://www.everythingsummercamp.com/lidskinz</u>
- + <u>http://www.charmfactory.com/t/BuildABracelet</u>
- + http://www.autonomyguitars.com/index.php/astral-bundle-model.html
- + <u>http://www.myfanclip.com/product-p/customclip.htm</u>
- + <u>http://www.dev.viesso.com/my-living-room.html</u>



- + Turnkey Service By Doogma
- + Self Service Control Panel
- + No Coding Required Can Be Done By Anyone Who Knows Photoshop

# + Pricing:

- Project Based, Typically Includes:
  - » Project Management & Graphic Work
  - » Monthly Subscription (License, Hosting, Support)

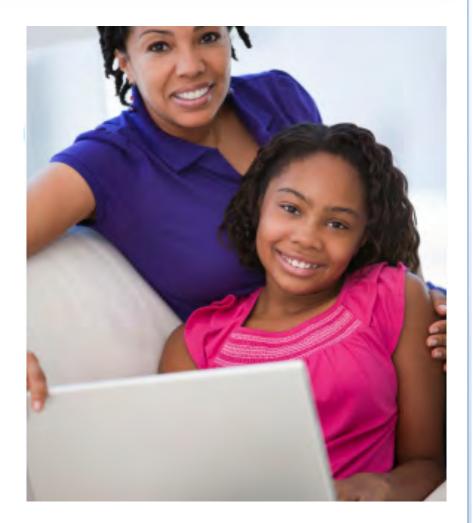




## **One-Stop-Shop For Summer Campers**



- + CORESense makes it EASY to shop our site.
- + **Doogma** makes it FUN to shop our site.









### \* \* \* \* \* FUN!

My 7 year old daughter loved designing her own top to her trunk. It is truly unique and reflects her personality.

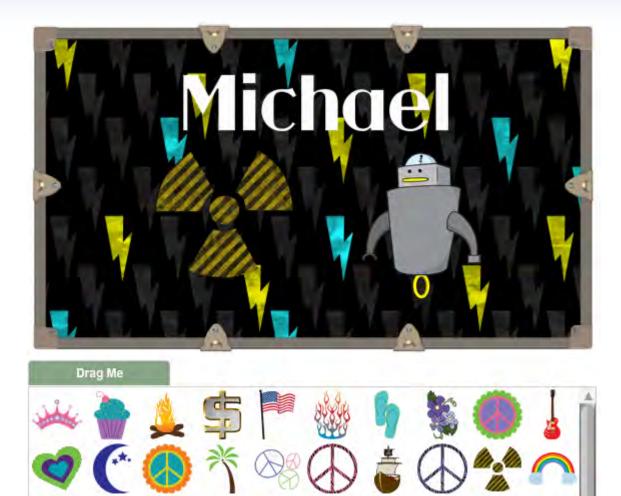
### 🛃 🔂 🔂 🔛 Lid Skinz

Thought it was expensive and was worried about how it would look when I ordered. It arrived on my son's truck and looks fantastic. It's worth the extra money and turns the plain trunk into a keepsake.

### 📩 😒 🔀 🔀 just like old times

The look on my son's face when this hand-picked designed trunk came was worth the price and shipping! may cost more than 30yrs ago but then again, can't put a price on happy children off to sleep away camp for their first time!





😪 😷 🌂



		[1] LidSkinz Current Base Price: \$99.99
		Description: See Channel Decription
Total each	\$99.99	
Sales Tax	0.000 % or \$ 0.0000	
Channel	EverythingSummerCamp Website 🔻	
Sales Rep	Choose 🔻	
	Update Order Item	

#### Item 1

Saved Design:	http://e2im.doogma.c 🔷 om/clientarea/everyt 🏑
Thumb of Saved Design:	http://e2im.doogma.c 🜩 om/conf/images/thumb 🏑
Image of Saved Design:	http://e2im.doogma.c 🔷
Text:	Laila
Print of Saved Design:	http://e2im.doogma.c 🔷 om/hires-
	Update Personalizations









**Our Customers** 

**Our Competitors** 

**Our Company** 



## For more information, please contact:

## CORESense

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## **Everything Summer Camp**

www.everythingsummercamp.com mark@cnmfg.com

# **Questions & Answers**

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